

CAPCO PROGRAM

(Certified Capital Company)

MISSOURI DEPARTMENT OF ECONOMIC DEVELOPMENT

PURPOSE

Induce private investment into certified venture capital funds that invest in new or growing Missouri small businesses.

AUTHORIZATION

Sections 135.500 to 135.529, RSMo
Regulations: 4 CSR 80-7.010 to 7.040

HOW THE PROGRAM WORKS

Private venture capital firms apply to the department for certification as a CAPCO. CAPCOs are allocated state tax credits to be given to insurance companies that invest in the CAPCO funds. At this point, all credits allowed under the law have been authorized. The credits can only be applied toward premium tax liability.

CAPCOs are required to make equity investments in eligible Missouri businesses according to a timetable set by law.

ELIGIBLE AREAS

Eligible Missouri businesses can be located statewide for all funds except funds created through the “distressed community” allocation. These funds must be invested in businesses located in distressed communities. For a list of cities and census block groups that are “distressed communities,” visit DED’s web site at www.missouridevelopment.org.

ELIGIBLE CAPCO INVESTMENTS

A CAPCO may invest in a “qualified Missouri business,” which must:

- ✓ be independently owned and operated;
- ✓ be headquartered in Missouri;
- ✓ employ less than 200 persons before the investment is made with at least 80% of them employed in Missouri;

- ✓ be a small business concern that meets the requirements of the United States Small Business Administration qualification size standards for its venture capital program as defined in Section 13 CFR 121.301(c) of the Small Business Investment Act of 1958, as amended;
- ✓ be in need of venture capital and unable to obtain conventional financing; and
- ✓ derive its revenue primarily from:
 - ✓ manufacturing, processing or assembling of products;
 - ✓ conducting research and development; or
 - ✓ providing services in interstate commerce, excluding retail, real estate, real estate development, insurance and professional services provided by accountants, lawyers or physicians (service businesses must demonstrate that more than 33% of its revenue would be from outside the state of Missouri).

CAPCO fund investments can be in the form of equity investments, unsecured loans or hybrid investments.

CAPCO funds invested in the business must be used for new capital improvements, research and development and certain working capital expenses. All such funds must be used in Missouri.

The maximum amount a CAPCO may invest in one Missouri business is 15% of the CAPCO’s certified capital.

Funding decisions are made by each CAPCO based on its evaluation.

CONTACT



DEPARTMENT OF ECONOMIC DEVELOPMENT

Business and Community Services

Finance Management

301 West High Street, Room 770

P.O. Box 118

Jefferson City, MO 65102

Phone: 573-751-4539 Fax: 573-522-4322

E-mail: dedfin@ded.mo.gov

ADDITIONAL RESOURCES

Go to the department's home page at

www.missouridevelopment.org for a wealth of information regarding Missouri's many other economic development programs and policies.

AWARDED CAPCOs

DED does not have the authority to require a CAPCO to fund a project. Small businesses interested in receiving funding through this program may contact each CAPCO directly:

Advantage Capital Missouri Partners*

Pierre Laclede Center

7733 Forsyth Blvd.

St. Louis, MO 63105

(314) 725-0800

BOME Investors/Gateway Associates*

8000 Maryland Avenue, Suite 1190

St. Louis, MO 63105

(314) 721-5707

CAPCO Holdings, L.C.**

300 West 11th Street

Kansas City, MO 64105

(816) 391-2040

CFB Emerging Business Funds

11 South Meramec, Suite 1430

St. Louis, MO 63105

(314) 746-7427

Stifel CAPCO, Inc.*

500 North Broadway

Suite 1400

St. Louis, MO 63102

(314) 342-2118

* Has a distressed community fund

** Only a distressed community fund